# **QUARTERLY REPORT**

FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		INDIVIDUAL QUARTER		CUMULATIVE PERIOD	
		CURRENT YEAR QUARTER 31.12.2015	PRECEDING YEAR CORRES- PONDING QUARTER 31.12.2014	CURRENT YEAR TO DATE (UNAUDITED) 31.12.2015	PRECEDING YEAR CORRES- PONDING PERIOD (AUDITED) 31.12.2014
Revenue	7	195,724	166,981	712,090	740,227
Cost of goods sold		(161,782)	(149,565)	(606,204)	(661,869)
Gross profit		33,942	17,416	105,886	78,358
Other income Selling and distribution expenses Administrative expenses Other expenses		989 (7,741) (7,368) (2,245)	675 (6,447) (5,905) (9,928)	5,497 (25,227) (26,737) (17,072)	2,224 (24,525) (23,361) (13,353)
Results from operating activities	16	17,577	(4,189)	42,347	19,343
Interest income Finance costs		905 (349)	187 (511)	2,156 (1,331)	622 (1,146)
Profit before tax	7	18,133	(4,513)	43,172	18,819
Tax expense	17	(1,934)	292	(3,493)	(421)
Profit for the period		16,199	(4,221)	39,679	18,398
Other comprehensive income, net of tax					
Fair value of available-for-sale financial assets Foreign currency translation differences for foreign	n operations	(17) (3,922)	(46) 4,224	(18) 13,337	23 3,288
Total comprehensive income for the period		12,260	(43)	52,998	21,709
Profit attributable to: Owners of the Company Non-controlling interests		15,518 681 16,199	(4,168) (53) (4,221)	38,504 1,175 39,679	17,483 915 18,398
<b>Total comprehensive income attributable to:</b> Owners of the Company Non-controlling interests		11,579 681 12,260	10 (53) (43)	51,823 1,175 52,998	20,794 915 21,709
Earnings per ordinary share (sen) - Basic - Diluted	26 26	14.75 13.04	(3.96)	36.60 32.36	16.62 15.83

The Unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements for the financial year ended 31 December 2014 and the accompanying explanatory notes attached to the interim financial report.

# **QUARTERLY REPORT**

FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		UNAUDITED AS AT 31.12.2015	AUDITED AS AT 31.12.2014
	Note	RM'000	RM'000
ASSETS			
Property, plant and equipment	8	133,186	123,583
Prepaid lease payments Other investments		12,824	11,954
Deferred tax assets		567 3,851	348 3,941
Fixed deposit with a licensed bank		30	30
Total non-current assets		150,458	139,856
Other investments		2,523	6,474
Inventories		158,618	192,830
Trade and other receivables		116,686	114,936
Current tax assets		846	2,080
Cash and cash equivalents		103,896	91,560
Total current assets		382,569	407,880
TOTAL ASSETS		533,027	547,736
EQUITY			
Share capital		105,212	105,212
Reserves		284,483	236,867
Total equity attributable to owners of the Company		389,695	342,079
Non-controlling interests		6,824	5,413
Total equity		396,519	347,492
Long term borrowings		17,360	20,559
Deferred tax liabilities		5,436	5,135
Total non-current liabilities		22,796	25,694
Short term borrowings		34,233	76,324
Trade and other payables		79,245	98,171
Current tax liabilities		234	55
Total current liabilities		113,712	174,550
Total LIABILITIES		136,508	200,244
TOTAL EQUITY AND LIABILITIES		533,027	547,736
Net Assets per share attributable to the owners of the Con	npany (RM)	3.70	3.25

The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Audited Financial Statements for the financial year ended 31 December 2014 and the accompanying explanatory notes attached to the interim financial report.

# **QUARTERLY REPORT**

FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY											
	<b>———</b>				butable to owners of the Company Non-distributable						
	Share capital RM'000	Share premium RM'000	Equity component of ICULS RM'000	Warrant reserve RM'000	Translation reserve RM'000	Fair value reserve RM'000	Statutory reserve RM'000	Distributable Retained earnings RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
12 months year ended 31.12.2014											
At 1 January 2014	105,205	3,938	-	-	9,212	-	4,141	167,027	289,523	3,598	293,121
Total comprehensive income for the period	-	-	-	-	3,288	23	-	17,483	20,794	915	21,709
Issuance of ICULS	-	-	26,296		-		-		26,296	-	26,296
Issuance of warrants				17,028	-		-		17,028	-	17,028
Exercise of warrants	7	8		(4)	-		-		11	-	11
Share issued by a subsidiary and subscribed by non-controlling interests	-	-	-	-	-	-	-	-	-	900	900
Dividends to owners of the Company	-	-	-	-	-	-	-	(11,573)	(11,573)	-	(11,573)
At 31 December 2014	105,212	3,946	26,296	17,024	12,500	23	4,141	172,937	342,079	5,413	347,492
12 months year ended 31.12.2015											
At 1 January 2015	105,212	3,946	26,296	17,024	12,500	23	4,141	172,937	342,079	5,413	347,492
Total comprehensive income for the period	-	-	-	-	13,337	(18)	-	38,504	51,823	1,175	52,998
Exercise of warrants	-	2	-	(1)	-	-	-	-	1	-	1
Shares issued by a subsidiary and subscribed by non-controlling interests	-	-	-	-	-	-	-	-	-	236	236
Dividends to owners of the Company	-	-	-	-	-	-	-	(4,208)	(4,208)	-	(4,208)
At 31 December 2015	105,212	3,948	26,296	17,023	25,837	5	4,141	207,233	389,695	6,824	396,519

The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Audited Financial Statements for the financial year ended 31 December 2014 and the accompanying explanatory notes attached to the interim financial report.

# **QUARTERLY REPORT**

FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

2	mo	nt	hs (	en	ded	

	UNAUDITED	AUDITED
	31.12.2015	31.12.2014
	RM'000	RM'000
CASH FLOWS FROM OPERATING ACTIVITIES	42.472	10.010
Profit before tax	43,172	18,819
Adjustments for:		
Depreciation of property, plant and equipment	20,448	18,101
Amortisation of prepaid lease payments	270	248
Gain on disposal of property, plant and equipment	(143)	(212)
Written off of property, plant and equipment Gain on disposal of short term other investment	(106)	123
Interest income	(106) (2,156)	(88) (622)
Interest expense	1,331	1,146
Reversal of / impairment on other investments	(220)	668
Net impairment loss on intangible assets	237	-
Operating profit before changes in working capital	62,833	38,183
Changes in working capital:		
Trade and other receivables	3,344	(4,755)
Inventories Trade and other payables	38,949 (21,589)	(61,378) (1,203)
Cash generated from/ (used in) operations	83,537	(29,153)
Income taxes paid	(1,687)	(3,103)
Net cash generated from/ (used in) operating activities	81,850	(32,256)
	5-7555	(==,===)
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of short term investments	(221)	(370)
Proceed from disposal of short term other investments	4,261	6,707
Acquisition of property, plant and equipment	(25,985)	(28,937)
Additions to prepaid lease payments	(60)	(534)
Proceeds from disposal of property, plant and equipment	167	235
Interest received	2,156	622
Share subscribed by non-controlling interests in an existing subsidiary	-	900
Net cash used in investing activities	(19,682)	(21,377)
CASH FLOWS FROM FINANCING ACTIVITIES		(20)
Placement of pledged fixed deposit with a licensed bank ICULS interest paid	(2,543)	(30)
Dividend paid	(4,208)	(11,573)
Interest paid	(1,331)	(1,146)
Repayment of finance lease liabilities	(752)	(809)
(Repayment)/ Drawdown of term loans, net	(1,426)	4,225
Other bank borrowings, net	(38,706)	32,521
Proceeds from issuance of ICULS & warrants, net  Net cash (used in)/ generated from financing activities	(48,965)	52,069 <b>75,257</b>
NET INCREASE IN CASH AND CASH EQUIVALENTS	13,203	21,624
Effects of exchange rate fluctuations on cash held	1,327	571
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	88,497	66,302
CASH AND CASH EQUIVALENTS AT END OF PERIOD	103,027	88,497
	103,027	00,437
REPRESENTED BY:- Cash and bank balances	47,569	21,361
Short-term deposits	56,328	70,199
Bank overdrafts	(870)	(3,063)
	103,027	88,497

The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Annual Audited Financial Statements for the financial year ended 31 December 2014 and the accompanying explanatory notes attached to the interim financial report.

# **QUARTERLY REPORT**

FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



# PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134

#### 1 Basis of preparation

This quarterly report is unaudited and is prepared in accordance with the Malaysian Financial Reporting Standards ("MFRS") No 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad and should be read together with the Group's audited financial statements for the financial year ended 31 December 2014 and the accompanying explanatory notes.

The accounting policies and presentation adopted by the Group for the quarterly financial statements are consistent with those adopted in the Group's consolidated audited financial statements for the financial year ended 31 December 2014, except for the adoption of the following:

Description	Effective date
Amendments to MFRS 119: Defined Benefit Plans: Employee Contributions	1 July 2014
Amendments to MFRS 2 Share Based Payment (Annual Improvements to MFRSs 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 3 Business Combinations (Annual Improvements to MFRSs 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 3 Business Combinations (Annual Improvements to MFRSs 2011-2013 Cycle)	1 July 2014
Amendments to MFRS 8 Operating Segments (Annual Improvements to MFRSs 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 13 Fair Value Measurement (Annual Improvements to MFRSs 2011-2013 Cycle)	1 July 2014
Amendments to MFRS 116 Property, Plant & Equipment	1 July 2014
Amendments to MFRS 138 Intangible Assets (Annual Improvements to MFRSs 2010-2013 Cycle)	1 July 2014
Amendments to MFRS 124 Related Party Disclosures (Annual Improvements to MFRSs 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 140 Investment Property (Annual Improvements to MFRSs 2011-2013 Cycle)	1 July 2014

The adoption of the above Amendments and Annual Improvements to standard did not have any material financial impact to the Group.

#### 2 Seasonal or cyclical factors

The cyclical nature of the manufacturing sector is generally correlated to the global economy while seasonally demand will normally peak for the year end festive periods.

#### 3 Unusual items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the current quarter and financial year-to-date as a consequence of their nature, size or incidence.

#### 4 Changes in estimates

There were no material changes in estimates of amount reported in either the prior interim period of the current financial year or prior financial years that have a material effect on the results during the current quarter and financial year-to-date.

#### 5 Debt and equity securities

There were no issuance or repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the current quarter ended 31 December 2015.

#### 6 Dividends paid

There were no dividend paid in the quarter under review.

# **QUARTERLY REPORT**

# FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



#### 7 Segment information

The Group's operations can be divided into two products based operating segments. Segment information for the year ended 31 December 2015 are as follow:

<u>2015</u>	Plastic products RM'000	Food, beverages and other products RM'000	Consolidated RM'000
Revenue			
Revenue from external customers	666,143	45,947	712,090
Segment profit	40,372	2,800	43,172
Included in the measure of segment profit is: -Depreciation and amortisation	19,074	1,644	20,718
Segment assets	452,108	80,919	533,027
Included in the measure of segment assets is: -Capital expenditure	23,556	2,816	26,372

Segment information for the year ended 31 December 2014 are as follow:

2014	Plastic products RM'000	Food, beverages and other products RM'000	Consolidated RM'000
Revenue Revenue from external customers	697.926	42.301	740,227
Revenue from external customers	097,920	42,301	740,227
Segment profit	16,894	1,925	18,819
Included in the measure of segment profit is:			
-Depreciation and amortisation	17,763	586	18,349
Segment assets	463,803	79,992	543,795
Included in the measure of segment assets is: -Capital expenditure	29,229	771	30,000

#### 8 Revaluation of property, plant and equipment

Land and buildings of the Group have not been revalued since certain properties were first revalued in 1995. The Directors have not adopted a policy of regular revaluation of such assets. As permitted under the transitional provisions of International Accounting Standard No. 16 (Revised): Property, Plant and Equipment adopted by the Malaysian Accounting Standard Board, these assets are stated at their respective valuation less accumulated depreciation.

#### 9 Material events subsequent to the end of the financial period

There were no material events subsequent to the end of the current quarter that have not been reflected in the financial statements as the date of this report.

#### 10 Changes in the composition of the Group

There were no changes in the composition of the Group for the current quarter ended 31 December 2015.

#### 11 Contingent liabilities

The Company has provided financial support to certain subsidiaries to enable them to continue operating as a going concern.

# **QUARTERLY REPORT**

FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### 12 Review of performance

	Individual quarter					
	31.12.2015	31.12.2014	Variance	Variance		
	RM'000	RM'000	RM'000	%		
Revenue						
Plastic products	183,290	157,243	26,047	16.6		
Food, beverages and other products	12,434	9,738	2,696	27.7		
Group	195,724	166,981	28,743	17.2		
Profit before tax						
Plastic products	18,409	(4,184)	22,593	540.0		
Food, beverages and other products	(276)	(329)	53	16.1		
Group	18,133	(4,513)	22,646	501.8		

	Cumulative period					
	31.12.2015	31.12.2014	Variance	Variance		
	RM'000	RM'000	RM'000	%		
Revenue						
Plastic products	666,143	697,926	(31,783)	(4.6)		
Food, beverages and other products	45,947	42,301	3,646	8.6		
Group	712,090	740,227	(28,137)	(3.8)		
Profit before tax						
Plastic products	40,372	16,894	23,478	139.0		
Food, beverages and other products	2,800	1,925	875	45.5		
Group	43,172	18,819	24,353	129.4		

#### Group

## 12 months ended

The decrease in revenue was mainly due to the lower average prices of raw materials which translated to lower selling prices. The increase in profit before tax was mainly due to the higher margin contributed by export sales which are mostly denominated in USD.

#### 3 months fourth quarter

The increase in revenue was mainly due to higher export volume. The increase in profit before tax was mainly due to the higher margin contributed by export sales which are mostly denominated in USD.

#### Plastic products

#### 12 months ended

The decrease in revenue was mainly due to the lower average prices of raw materials which translated to lower selling prices. The increase in profit before tax was mainly due to the higher profit contribution from its stretch films, industrial bags and garbage bag divisions. Its China based operations had also turned profitable during the second half of the year.

#### 3 months fourth quarter

The increase in revenue was mainly due to higher export volume. The increase in profit before tax was mainly due to the higher profit contribution from its stretch films, industrial bags and garbage bag divisions. Its China based operations has also been profitable.

## Food, beverages and other products

#### 12 months ended & 3 months fourth quarter

The increase in revenue was mainly due to the higher demand for tea and curry powder products. Its newly acquired noodle making subsidiary company started to contribute to revenue in August 2015. The increase in profit before taxation was mainly due to higher margin from tea products.

# **QUARTERLY REPORT**

## FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



#### 13 Comparison with immediate preceding quarter's results

	Individual qua	arter ended		
	31.12.2015	30.09.2015	Variance	Variance
	RM'000	RM'000	RM'000	%
Revenue	195,724	182,349	13,375	7.3
Profit before tax	18,133	12,742	5,391	42.3

The increase in revenue was mainly due to higher export volume. The increase in profit before tax was mainly due to the higher profit contribution from its plastic bags and PVC food wrap products.

#### 14 Prospect

The Group's 33-layer nano-technology stretch film line was commissioned in early 2016. Marketing efforts has been intensified and the order book is promising. The group expects the nano-layer line and its R&D centre which will be ready in the next few months to play an important role to lead the group forward in its effort to move up the value chain. The Group has also taken delivery of its German made 5-layers blown film line which is expected to immediately contribute to revenue in the next months.

The food, beverage and other business unit is expected to continue its steady progress with consistent effort on marketing and promotional activities. The group's venture into the noodle business will see significant contribution after the commissioning of its new manufacturing facilities by next month.

The relatively low crude oil price has led to lower selling prices for plastic products which has led to higher demand. The low rate of the Malaysian Ringgit against the USD will continue to benefit the Group in terms of lower labour, electricity and other input costs as the Group's sales are mostly denominated in USD.

Barring any unforeseen circumstances, the Group is confident of the continuous progressive contributions from all its business units and has chartered further growth plans.

#### 15 Variance of actual profit from forecast profit

Not applicable.

# **QUARTERLY REPORT**

# FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



#### 16 Results from operating activities

Results from operating activities are arrived at:

nesares from operating activities are arrived at:	Individual quarter		Cumulative period	
	31.12.2015 RM'000	31.12.2014 RM'000	31.12.2015 RM'000	31.12.2014 RM'000
After charging:				
Bad debt written off	14	7	14	9
Depreciation of property, plant and equipment	4,499	4,803	20,448	18,101
Amortisation of prepaid lease payments	42	70	270	248
Property, plant and equipment written off	-	-	-	123
Loss on disposal of plant and equipment	-	-	-	-
Impairment loss on receivables	703	5,520	2,780	5,446
Impairment loss on other investments	-	141	-	668
Loss on foreign exchange				
- realised	1,298	1,706	12,554	1,305
- unrealised	-	2,425	-	2,642
Unrealised loss on derivatives	-	97	-	44
and crediting:				
Gain on disposal of plant and equipment	67	89	143	212
Gain on foreign exchange				
- unrealised	584	-	3,435	-
Reversal of impairment loss on receivables	48	1	62	10
Reversal of impairment loss on other investments	255	-	219	-

#### 17 Income tax expense

	Individual quarter		<b>Cumulative period</b>	
	31.12.2015 RM'000	31.12.2014 RM'000	31.12.2015 RM'000	31.12.2014 RM'000
Income tax in respect of		<u> </u>		
- Current period	1,545	379	3,215	2,768
- Prior year	(114)	5	(114)	(104)
Deferred tax expense	503	(676)	392	(2,243)
	1,934	(292)	3,493	421

The Group's effective tax rate was lower than the statutory corporate tax rate due to the availability of certain tax incentives to certain subsidiary companies within the group.

#### 18 Sale of unquoted investments and/or properties

There were no sale of unquoted investments for the current financial quarter and financial period-to-date.

#### 19 Quoted securities

There were no purchases or disposals of quoted securities for the current financial quarter and financial period-to-date.

#### 20 Status of corporate proposals announced

There were no other material corporate proposals announced and not completed as at date of this report.

# **QUARTERLY REPORT**

# FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



## 21 Group borrowings and debt securities

Group borrowings and debt securities	31.12.2015 RM'000
Current	
<u>Secured</u>	
Overdrafts	379
Bankers' acceptances	1,738
Finance lease liability	416
	2,533
<u>Unsecured</u>	
Term loans	2,794
Overdrafts	491
Bankers' acceptances	2,744
Onshore foreign currency loans	23,128
Liability component of ICULS	2,543
	31,700
	34,233
Non-current	
<u>Secured</u>	
Finance lease liability	564
<u>Unsecured</u>	
Term loans	10,237
Liability component of ICULS	6,559
	17,360

The above borrowings are denominated in Ringgit Malaysia except for discounted bills, onshore foreign currency loans and unsecured term loans which are denominated in US Dollar.

## 22 Disclosure of derivatives

There were no derivatives in the quarter under review.

## 23 Realised and unrealised retained earnings

	As at 31.12.2015 RM'000	As at 31.12.2014 RM'000	
Total retained earnings of Thong Guan Industries Berhad and its subsidiaries			
<ul><li>Realised</li><li>Unrealised</li></ul>	216,109 1,850 217,959	187,112 (3,880) 183,232	
Less: Consolidation adjustments Total group retained earnings	(10,726) 207,233	(10,295) 172,937	

# **QUARTERLY REPORT**

# FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2015



#### 24 Changes in material litigation

There was no material litigation pending as at the date of this quarterly report.

#### 25 Dividends

The Board of Directors proposes to recommend for shareholders' approval at the forthcoming Annual General Meeting a final single-tier dividend of 9 sen per ordinary share in respect of the financial year ended 31 December 2015, to be paid on a date to be determined.

#### 26 Earnings per ordinary share

#### (a) Basic earnings per ordinary share

Basic earnings per ordinary share amounts are calculated by dividing profit attributable to the ordinary equity shareholders by the weighted average number of ordinary shares in issue during the financial period, excluding treasury shares held by the Company.

	Individual quarter		<b>Cumulative period</b>	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Profit attributable to ordinary				
equity owners of the Company (RM'000)	15,518	(4,168)	38,504	17,483
Weighted average number of				
ordinary share in issue (units'000)	105,212	105,206	105,212	105,206
Basic earnings per ordinary share (sen)	14.75	(3.96)	36.60	16.62
(b) Diluted earnings per ordinary share				
	Individual quarter		Cumulative period	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Profit attributable to ordinary				
equity owners of the Company (RM'000)	15,518	(4,168)	38,504	17,483
Weighted average number of				
ordinary share in issue (units'000)	118,984	110,408	118,984	110,408
Diluted earnings per ordinary share (sen)	13.04	(3.78)	32.36	15.83

The ICULS can only be converted into new TGIB Shares in the second (2nd) anniversary (10 October 2016) of the date of issue of the ICULS.

#### 27 Auditors' report on preceding annual financial statements

There were no qualification on the auditors' report of the Group's most recent annual audited financial statements.

By Order of the Board

Dato' Ang Poon Chuan Managing Director

**DATED THIS 25 FEBRUARY 2016**